

# VPOP | Simplify Volt Pop Culture Disruption ETF

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### Overview

The Simplify Volt Pop Culture Disruption (VPOP) seeks to provide capital appreciation. The fund is not just another thematic investment product. VPOP is designed to concentrate in the handful of disruptive companies poised to dominate the new era of media and then enhance the concentrated exposures with options.

With our partner Volt Equity our investment process begins with a first principles approach to identify those few companies poised to lead the disruption. We then deploy a sophisticated option overlay to create convexity in the portfolio that we believe could enhance the upside potential while improving drawdowns.

### **Key Points**

- We believe companies like Snap Inc is poised to empower content creators and disrupt legacy media through Augmented Reality technology
- SNAP is our top holding with a 16% target allocation split between a 14% equity position and a 2% call option position
- DWAC is our second largest holding with a 12% target allocation.

### Strategy Design

#### Protect the Downside **Concentrate in Disruptors** Enhance the Upside In our view, there are often An advanced call option An intelligent put option overlay is deployed to just a few winners that end up overlay seeks to enhance the dominating a new industry upside potential from our potentially hedge portfolios identified leaders from a broad tech selloff Our first principles approach seeks to identify those The overlay is designed for Idiosyncratic risk in anchor companies poised to be the various types of S-curve names is also capped via theme's leaders dislocations concentration limits

#### **Details** | **Ticker:** VPOP

#### Inception Date: 12/28/2020

Gross Expense Ratio	Exchange	CUSIP	Net Assets
0.96%	NYSE	82889N806	\$1,132,530.76

### **Top 10 Holdings**

Position	Allocation		
RBLX	14.48%		
SNAP	14.41%		
NFLX	9.52%		
FB	9.50%		
SPOT	4.77%		
TSLA	4.57%		
AAPL	4.47%		
MSFT	4.45%		
GOOG	4.34%		
TCEHY	4.30%		
Call Option Overlay	0.79%		
Put Options Overlay	1.22%		
Cash	2.41%		

Position	Allocation	Notional Exposure (Delta=1)	
Call Option Overlay			
SNAP 01/20/23 C105	0.73%	28%	
SPOT 01/21/22 C500	0.01%	10%	
SPOT 01/20/23 C500	0.05%	4%	
Put Option Overlay			
QQQ 12/16/22 P170	0.34%	98%	
QQQ 06/17/22 P100	0.13%	696%	
QQQ 01/20/23 P200	0.43%	63%	
NDX 09/16/22 P7000	0.30%	144%	
NDX 03/18/22 P7000	0.02%	144%	

Holdings are subject to change without notice.

## Performance as of 12/31/21

Cumulative Total Returns			Annualized Total Returns		
Ticker	MTD	3 Months	12 Months	1 Year	Since Inception
NAV	-4.32%	-6.55%	-9.97%	-9.97%	-9.61%
Market Price	-4.00%	-6.69%	-10.11%	-10.11%	-8.09%
S&P 500 Index	3.72%	10.20%	29.65%	29.65%	29.38%

The performance data quoted represents past performance and is no guarantee of future results. Current performance may be lower or higher than the performance data quoted. Investment returns and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. For performance data current to the most recent month-end please call (855) 772-8488 or go to https://www.simplify.us/etfs.

### **DEFINITIONS:**

**Convexity:** An investment strategy is convex if its payoff relative to its benchmark is curved upward. Convex investment strategies are expected to be highly correlated with the benchmark in typical market environments but diverge to the positive in extreme markets. There are no free lunches though, and convex strategies are expected to lag during quiet markets.

**Expiry:** The time until an option expires. In the context here expiry is used to describe the length of time from when an option position is initiated to when it will expire.

**OTMness:** Stands for out-of-the-moneyness and represents how far the option strike is from current market price. In the context here OTMness is used to describe how far the option strike is from the market price when the option position is initiated.





### **Options Holdings Details**

### **DEFINITIONS CONTINUED:**

**Options:** An option is a contract that gives the buyer the right to either buy (in the case of a call option) or sell (in the case of a put option) an underlying asset at a pre-determined price by a specific date. Options are a powerful tool for creating a wide array of payoff profiles and can be used on a standalone basis or integrated into a broader portfolio strategy.

**Notional Exposure:** The full market exposure a derivatives contract provides after accounting for the leverage embedded in the derivative, expressed as a percentage of the fund's total assets. We assume each option's delta (sensitivity to changes in underlying) is 1 in this calculation, implying that we are measuring the exposure afforded by the options in the instance where extreme markets are being realized. This metric provides a measure of the protection afforded to the underlying security by a given option position.

**S-Curve:** A graphical representation of new product adoption, whereby product adoption is slow to begin, then ramps very rapidly, and then slows again after market saturation, creating an "S" shape. The valuation of a company best positioned to profit from the rapid adoption of a new product or theme often mirrors this shape.

**Market Price:** The current price at which shares are bought and sold. Market returns are based upon the last trade price.

**Annualized Budget:** The average amount expected to be spent on a specific option position per year. For options rolled more frequently than annually each option position will be initiated at less than the annual budget amount. Options rolled less frequently than annually would be initiated at a size higher than the annual budget.

**NAV:** The dollar value of a single share, based on the value of the underlying assets of the fund minus its liabilities, divided by the number of shares outstanding. Calculated at the end of each business day.

**SEC Unsubsidized 30-Day Yield:** The SEC 30-Day yield not adjusted for any fee waivers and/or expense reimbursements in effect. This is also referred to as the "unsubsidized standardized yield", "unsubsidized 30-Day Yield" and "unsubsidized Current Yield"

**SEC 30-Day Yield:** The yield is calculated with a standardized formula and represents net investment income earned by a fund over a 30-day period, expressed as an annual percentage rate based on the fund's share price. The yield includes the effect of any fee waivers and/or reimbursements. Without waivers, yields would be reduced. This is also referred to as the "standardized yield", "30-Day Yield" and "Current Yield".

### IMPORTANT INFORMATION:

Investors should carefully consider the investment objectives, risks, charges, and expenses of Exchange Traded Funds (ETFs) before investing. To obtain an ETF's prospectus containing this and other important information, please call (855) 772-8488, or visit SimplifyETFs.com. Please read the prospectus carefully before you invest.

### An investment in the fund involves risk, including possible loss of principal.

The fund is actively-managed is subject to the risk that the strategy may not produce the intended results. The fund is new and has a limited operating history to evaluate.

The use of derivative instruments involves risks different from, or possibly greater than, the risks associated with investing directly in securities and other traditional investments. These risks include (i) the risk that the counterparty to a derivative transaction may not fulfill its contractual obligations; (ii) risk of mispricing or improper valuation; and (iii) the risk that changes in the value of the derivative may not correlate perfectly with the underlying asset, rate, or index. Derivative prices are highly volatile and may fluctuate substantially during a short period of time. The use of leverage by the Fund, such as borrowing money to purchase securities or the use of options, will cause the Fund to incur additional expenses and magnify the Fund's gains or losses. The earnings and prospects of small and medium sized companies are more volatile than larger companies and may experience higher failure rates than larger companies. Small and medium sized companies normally have a lower trading volume than larger companies, which may tend to make their market price fall more disproportionately than larger companies in response to selling pressures and may have limited markets, product lines, or financial resources and lack management experience.

The Fund invests in ETFs (Exchange-Traded Funds) and is therefore subject to the same risks as the underlying securities in which the ETF invests as well as entails higher expenses than if invested into the underlying ETF directly. The Fund invests in companies that capitalize on disruptive innovation and developing technologies. Companies that initially develop a novel technology may not be able to capitalize on the technology or derive any revenue which may affect the value of the securities issued by the company.

While the option overlay is intended to improve the Fund's performance, there is no guarantee that it will do so. Utilizing an option overlay strategy involves the risk that as the buyer of a put or call option, the Fund risks losing the entire premium invested in the option if the Fund does not exercise the option. Also, securities and options traded in over-the-counter markets may trade less frequently and in limited volumes and thus exhibit more volatility and liquidity risk.

The Fund focuses its assets (i.e., invests up to 25% of its assets) in securities of Spotify and Snap Inc., and as a result, the Fund may be subject to greater volatility with respect to its portfolio securities than a Fund that is more broadly diversified. Companies that the sub-adviser believes are focused on and expected to benefit from shifting the bases of technology infrastructure from hardware and software to the cloud, enabling mobile and local services, such as companies that rely on or benefit from the increased use of shared technology, infrastructure and services may also be part of the investments.

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